



Freelance Sponsorship Coordinator

Contract Type: Freelance

Fee: £20 - £30 per hour freelance fee (depending on experience)

Hours: Initial contract of 75 hours, with potential for additional hours as the role develops

Additional Incentive: 12% commission on all new sponsorship and fundraising income secured

Location: Remote with occasional meetings / client meetings in person

Contract Period: July 2026 to October 2026 (flexible)

About Cornwall Film Festival

Cornwall Film Festival is one of the South West's leading film festivals and has been championing independent film, emerging talent and audience development since 2002.

Delivered by Mor Media Charity, the festival presents an ambitious programme of film screenings, industry events, education projects, immersive experiences and community activity across Cornwall. The festival is accredited by the British Independent Film Awards (BIFA) and the Grierson Trust and works with audiences, filmmakers, industry professionals, young people and communities across the region. Mike Leigh is the Patron.

The 2026 festival programme includes major special events, immersive experiences, with 11.500 admissions, talent development opportunities, touring activity and partnerships with cinemas, cultural venues, artists and national organisations it has a global reach of 11million.

The Opportunity

We are seeking a highly motivated Freelance Sponsorship Coordinator to help secure sponsorship, donations and partnership support for Cornwall Film Festival 2026.

This is an exciting opportunity for someone with excellent communication skills, strong professional networks and a proven ability to build relationships that generate income.

Working closely with the Festival Director, you will identify potential supporters, develop sponsorship opportunities and help convert prospects into long-term festival partners.

Key Responsibilities

- Research and identify potential sponsors, funders and corporate partners, developing and maintain a prospect pipeline.
- Arrange and attend meetings with prospective supporters.
- Prepare sponsorship approaches, proposals and presentations.
- Identify opportunities for in-kind support and sponsorship.
- Work with the Festival Director to develop tailored sponsorship packages.

Person Specification

Essential

- Excellent communication and relationship-building skills.
- Strong professional and business networks regionally
- Experience in fundraising, sponsorship, sales, partnerships or business development.
- Confidence to approach senior decision-makers and business leaders.
- Strong organisational skills and ability to work independently.
- Ability to identify opportunities and convert conversations into income.
- Passion for arts, culture, film or creative industries.

Desirable

- Experience working with festivals, charities or cultural organisations.
- Knowledge of Cornwall's business and cultural landscape and beyond.
- Experience securing corporate sponsorship.
- Understanding of philanthropy and donor development.

Terms

- £20 - £30 per hour freelance fee.
- Initial contract of 75 hours.
- Additional commission of 12% on new sponsorship and fundraising income personally secured and contracted during the engagement.
- Potential for additional hours subject to performance

How to Apply

Please send:

- Application need to be made via our online portal please - [APPLY here](#)
- A short statement (maximum 1000 words, but fewer is fine) outlining your relevant experience.
- A brief document/statement that lists examples of sponsorship, donations, fundraising or partnership income you have secured

Louise Fox
Festival Director
Cornwall Film Festival

We welcome applications from individuals of all backgrounds and are committed to creating a diverse and inclusive festival workforce.

Application Deadline: 5th July 2026

Interviews: 22 & 23rd July 2026

Cornwall Film Festival is an Event run by **Mor Media**, a Charity that brings people together through our community programmes and runs media training & education in Cornwall. Enhances career prospects and deepens understanding with our Industry talks & masterclasses, and innovates with a year-round film programme.

Follow Mor Media

Instagram: <https://www.instagram.com/cornwallfilm/>

Website: www.mormediacharity.org

BFI

The BFI Film Audience Network invests £5.6m of National Lottery funding each year to expand access and encourage greater enjoyment of cinema by connecting audiences with great films - in venues, at events and online. We do this by supporting:

- leading exhibition organisations, including film festivals, to deliver culturally rich and nationally significant programmes and events on a year round basis
- projects which help exhibitors and distributors bring the best of UK and international cinema to audiences across the UK through events, distribution releases, multiplatform distribution proposals, touring film programmes and more
- initiatives that address under-representation and are innovating audience development

